



NIGERIAN PORTS AUTHORITY
26/28, MARINA LAGOS
www.nigerianports.gov.ng

PUBLIC NOTICE NO: 4062

EXPRESSION OF INTEREST (EOI) FOR ENGAGEMENT OF A TRANSACTION ADVISER FOR THE CONCESSION OF IKORODU LIGHTER TERMINAL – INTERNATIONAL COMPETITIVE BIDDING

A. INTRODUCTION

Following the designation of Ikorodu Lighter Terminal as a dedicated terminal for agricultural produce export, the Nigerian Ports Authority hereby invites applications from reputable and competent Transaction Advisers (Consortia comprising Legal, Financial, Environmental, Technical, Estate Management and Port Specialist teams) for Concession of the aforementioned terminal.

B. SCOPE OF SERVICE

The scope of Service includes but not limited to the following:

- Evaluation of the port and terminal.
- Inventory of existing port infrastructure and their serviceability status
- Development of Outline Business Case (OBC).
- Development of template or Standard Bidding Document (SBD) for interested concessionaires
- Appraisal of submissions from interested parties
- Recommendation of a successful interested party

More information on the scope of service is contained in the Request for Proposal (RfP) to be issued to prequalified Consultants.

C. ELIGIBILITY CRITERIA

Interested firms should submit two (2) bound EoI documents duly signed, paginated, separated by dividers and arranged in the order outlined hereunder:

EXPRESSION OF INTEREST (EoI) REQUIREMENTS

1. Evidence of Certificate of Incorporation with the Corporate Affairs Commission (CAC) including Form CO2 and CO7.
2. Evidence of Company Tax Clearance Certificate and Audited Account for the last three (3) years (2014, 2015 & 2016), duly signed by ANAN/ICAN licensed Auditors.
3. Evidence of Current Pension Clearance Certificate from National Pension Commission (PENCOM).
4. Evidence of Current Compliance Certificate with Industrial Training Fund (ITF) Act No. 19 of 2011.
5. Evidence of Current Compliance Certificate with the Employees Compensation Act which requires that all employers of labour must remit 1% of the total annual emolument of their workers to the Nigerian Social Insurance Trust Fund (NSITF).

6. Evidence of Current Certificate of registration on the National Data Base of Contractors, Consultants and Service Providers by the Bureau of Public Procurement (BPP) or copy of interim Registration report (IRR) as evidence of compliance with the requirement.
7. Bids must be in English Language and signed by an official authorized by the bidder.
8. All bids must be accompanied with a sworn affidavit disclosing that they do not have any Director who has been convicted in any Country for any criminal offence relating to fraud or financial impropriety or criminal misrepresentation or falsification of facts relating to any matter;
9. All bidders must accompany every bid with an affidavit disclosing whether or not any officer of the relevant committees of the Nigerian Ports Authority (NPA) or Bureau of Public Procurement (BPP) is a former or present director, shareholder or has any pecuniary interest in the bidder and confirm that all information presented in its bid are true and correct in all particulars.
10. All documents for submission must be transmitted with a Covering/Forwarding letter under the Company/Firm's Letter Head Paper bearing amongst others, the Registration Number (RC) as issued by the Corporate Affairs Commission (CAC), contact address, telephone (preferably GSM No.), fax and e-mail address. The Letter Head Paper must bear the Name and Nationalities of the Directors of the Company/Firm at the bottom of the page.
11. Company profile to include names, qualification and experience of key personnel (copies of relevant academic and professional qualifications of such personnel must be attached).
12. Evidence of successful completion of two (2) similar projects executed in the last five (5) years including letters of award, completion certificates, contract agreements, etc.
13. For Joint Venture (JV)/Partnership, Memorandum of Understanding (MoU) should be provided (**Items 1-10 are compulsory for each national JV partner. Items 1, 8 and 9 are compulsory for each international JV partner**).

Furthermore, the prospective Transaction Adviser (TA) should comprise a team with the following skills:

- **Financial Analysis:** experience in project financing on non-recourse financing basis, PPP Financing and experience in working on major transportation projects.
- **PPP Specialization:** technical knowledge and familiarity with technical, risk allocation, tariffs, financial tools of infrastructure development. Should be familiar with policies on tariffs, community relations and involvement in similar projects in the region.
- **Legal Specialization:** familiar with legal and regulatory framework for PPP/concessions, financial documentation/processes. The team must comprise legal practitioners practicing in Nigeria with experience in the field herein stated.
- **Port Specialization:** with experience in transportation field and international experience regarding port project including port planning, engineering, geography, port operations or such other relevant and related fields with requisite experience.

D. SUBMISSION OF PREQUALIFICATION DOCUMENT

Interested firms are to submit two (2) bound copies of Expression of Interest (EoI) documents separated by dividers and arranged as indicated above. The documents should be submitted in a sealed envelope and addressed to “**SECRETARY TO THE TENDERS BOARD, NIGERIAN PORTS AUTHORITY**” and clearly marked “**EXPRESSION OF INTEREST (EOI) FOR ENGAGEMENT OF A TRANSACTION ADVISER FOR THE CONCESSION OF IKORODU LIGHTER TERMINAL**” specifying **PUBLIC NOTICE NO: 4062** and dropped in the designated Tender Box located on the 1st floor Headquarters Building, 26/28, Marina Lagos not later than **11.00am on Friday, 20th April 2018**.

The prequalification documents received before the deadline will be opened **immediately** in the Conference room, 3rd Floor, 1 Joseph Street, off Marina, Lagos in the presence of bidders or their representatives. Please ensure that you sign the bid submission register in the office of the General Manager, Procurement as the Authority will not be held liable for misplaced or wrongly submitted bids. For further enquiries, please contact the “General Manager, Procurement” on e-mail: info.procurement@nigerianports.org

E. GENERAL INFORMATION

1. Late submission will not be entertained.
2. All costs incurred as a result of this tender invitation and any subsequent requests for information shall be borne by the bidding companies and only short-listed companies will be contacted.
3. The Authority is not bound to pre-qualify any bidder and reserves the right to annul the Procurement process at any time without incurring any liabilities in accordance with Section 28 of the Public Procurement Act 2007.

**SIGNED
MANAGEMENT
NIGERIAN PORTS AUTHORITY**

